



Digital Video Group, Inc.  
 105 Sylvania Road, Ashland VA 23005  
 Office: 804-559-8850 Fax: 804.559.0017  
[www.digitalvideogroup.com](http://www.digitalvideogroup.com)

## CAPABILITIES SHEET - October 2021

### About Digital Video Group

We are a leading supplier of audio-video broadcast and production equipment in the Mid-Atlantic States. Our customers range from the Federal Government, Government Contractors, TV Stations, Production Facilities to state and local Government Agencies. Our services range from system design and consulting to installation, support and training. We can provide a complete system solution or individual components for system upgrades as needed.

### Company Principal

Alex Martin - Founded DVG in 2003, and is responsible for the day to day management and operations of the company. In addition Mr Martin works closely with the leading manufacturers to facilitate the implementation of custom solutions in support of our customer needs.

### DVG GSA Schedule Includes:

Broadcast Pix  
 Cobalt  
 Cue Script  
 Fujinon  
 Grass Valley  
 Hitachi  
 Leader  
 Live U  
 Marshall  
 Ross Video  
 Sony  
 Telestream  
 TVOne  
 Wheatstone  
 Winsted  
 Wohler

### Participating GSA Reseller on These GSA Contracts & GSA IT Solutions

Dalite (GS25F-0119M)

Evertz (GS35F-0472J)

### Company Information

DUNS Number: 132-395-232  
 CAGE CODE: 3Q6H4  
 Federal ID: 81-0606512  
 Small Business  
 GSA Contract GS03F-0141W  
 CCR Registered  
 Accepts all major credit cards and purchase orders

### GSA Contact Information

Dave Palguta  
 GSA Contract Administrator  
 Phone: 804-569-6216  
 Fax: 804-559-0017  
 Email: [dpalguta@digitalvideogroup.com](mailto:dpalguta@digitalvideogroup.com)

### Government Sales POC

Dave Palguta  
 Director of Government Sales  
 804-569-6216 - Direct  
 804-559-0017 - Fax  
 443-786-0257 - Cell Phone  
 Email: [dpalguta@digitalvideogroup.com](mailto:dpalguta@digitalvideogroup.com)

### NAICS CODES

334310  
 OLM

### Key Employees

CEO - Alex Martin  
 President - William Martin

### Client List - Partial

Alion Science & Technology  
 AV3 - US CENTCOM  
 Betis Direct  
 Department of State  
 DHS-TSA  
 DMA - Fort Meade  
 FGS  
 General Dynamics  
 Innerspace Architectural  
 NASA  
 NSA  
 Oak Ridge National Lab  
 Savannah River Nuclear  
 US Air Force  
 US Air Army  
 US Navy  
 US Space Command

### Past Performance

ANG-TECTV - \$238K  
 Army Corps of Engineers 150K  
 AV3-US CENTCOM - 463K  
 DHS/TSA - 98K  
 DMA-Fort Meade - 7.8M  
 Federal Judicial - 677K  
 J.F. Taylor - 55K  
 FGS - 283K  
 General Dynamics - 126K  
 Intrepid Solutions/DIA 232K  
 Library of Congress - 286K  
 Maryland Stadium Authority - 217K  
 NIH/NLM 216K  
 Oak Ridge National Lab - 69K  
 Smithsonian Institution 78K  
 Sonalysts - 475K  
 SRNS - 90K  
 State of Nebraska - 88K

Products and Services Available on SEWP Contract via DVG Partner



www.digitalvideogroup.com



**GENERAL SERVICES ADMINISTRATION**

Federal Supply Service

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create and electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage is :  
GSAAdvantage.gov**

**Schedule MAS: Multiple Award Schedule**

**Federal Supply Class: 5820**

**Contract Number: GS-03F-0141W**

**Contract Period: May 15, 2010-May 14, 2025**

<b>Broadcast Pix</b>	<b>SIN# 334310</b>
<b>Cobalt</b>	<b>SIN# 334310</b>
<b>CueScript</b>	<b>SIN# 334310</b>
<b>DVG-Multiviewer Pkgs</b>	<b>SIN# 334310</b>
<b>Fujinon</b>	<b>SIN# 334310</b>
<b>Grass Valley Group</b>	<b>SIN# 334310</b>
<b>Hitachi</b>	<b>SIN# 334310</b>
<b>Leader</b>	<b>SIN# 334310</b>
<b>Live U</b>	<b>SIN# 334310</b>
<b>Ross Video</b>	<b>SIN# 334310</b>
<b>Sony</b>	<b>SIN# 334310</b>
<b>Telemetrics</b>	<b>SIN# 334310</b>
<b>Telestream</b>	<b>SIN# 334310</b>
<b>TVOne</b>	<b>SIN# 334310</b>
<b>Wheatstone</b>	<b>SIN# 334310</b>
<b>Winsted</b>	<b>SIN# 334310</b>
<b>Wohler Technologies</b>	<b>SIN# 334310</b>

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.*

**Contractor: Digital Video Group, Inc.  
105 Sylvia Road  
Ashland, VA 23005**

**Point of Contact: Dave Palguta**  
**E-Mail: dpalguta@digitalvideogroup.com**  
**Tel: 804-569-6216**  
**Fax: 804-559-0017**  
**WEB: www.digitalvideogroup.com**

**Business Size: Small**

**INFORMATION FOR ORDERING ACTIVITIES:**

**1a. Awarded SIN: 334310: Audio and Video Equipment Manufacturing, Professional  
Audio/Video Products, Includes Equipment and Parts.**

**OLM: N/A**

**1b. Lowest Priced Item: See Price List**

**1c. Labor Rates and Hourly Rates: N/A**

**2. Maximum Order:**

**SIN 334310: \$250,000.00**

**SIN OLM: N/A**

**3. Minimum Order: \$100.00**

**4. Geographic Coverage (delivery area): The 48 Contiguous States and the  
District of Columbia, Alaska, Hawaii and the  
Commonwealth of Puerto Rico.**

**5. Point of Production:**

<b>Broadcastpix</b>	<b>USA</b>
<b>Cobalt</b>	<b>USA/Canada/Taiwan</b>
<b>CueScript</b>	<b>USA/GB</b>
<b>Digital Video</b>	<b>USA</b>
<b>Fujinon</b>	<b>Japan</b>
<b>Grass Valley</b>	<b>Canada/Hungary</b>
<b>Hitachi</b>	<b>Japan</b>
<b>Leader</b>	<b>Japan</b>
<b>Live U</b>	<b>USA/Israel</b>
<b>Marshall</b>	<b>USA/Republic of Korea</b>
<b>Ross Video</b>	<b>Canada</b>
<b>Sony</b>	<b>Japan/Mexico/GB</b>
<b>Telemetrics</b>	<b>USA</b>
<b>Telestream</b>	<b>USA</b>
<b>Wheatstone</b>	<b>USA</b>
<b>Winsted</b>	<b>USA/Mexico/Taiwan</b>
<b>Wohler</b>	<b>USA</b>

6. **Discounts:** Prices listed are Net, discounts have been taken
7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** Net 30 Days
- 9a. **Government purchase cards** are accepted at or below the micro-purchase threshold
- 9b. **Government Credit Cards** are accepted for all orders at or above the micro-purchase threshold: Government credit cards are accepted for all orders.
10. **Foreign Items:**

CueScript	Great Britain
Cobalt	Canada/Taiwan
Fujinon	Japan
Grass Valley	Canada
Hitachi	Japan
Leader	Japan
LiveU	Israel
Marshall	Republic of Korea
Ross	Canada
Sony	GB/Mexico/Japan
TV One	Canada/Great Britain
Winsted	Mexico/Taiwan
11. **Time of Delivery:**
  - a. 30 days ARO SIN 334310 / OLM
  - b. Expedited- N/A
  - c. Contact Digital Video Group, Inc. for rates for overnight and 2-day delivery of product
12. **F.O.B. POINT:** Origin, Freight Prepaid and added to invoice.
13. **Ordering Address:** Digital Video Group, Inc.  
105 Sylvania Road  
Ashland, VA 23005
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, Information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment Address:** Digital Video Group, Inc.  
105 Sylvania Road  
Ashland, VA 23005
15. **Warranty:** Should any equipment be received by a Government Agency in damaged condition, the agency must advise Digital Video Group, Inc. indicating purchase order number, serial number (if any) and the extent of the damage as well as where these items may be inspected.

16. **Export Packing Charges, if applicable: Not within the scope of this contract, can be requested as an additional charge.**
17. **Government Credit Cards are accepted for all orders at or above the micro-purchase threshold: Government credit cards are accepted for all orders.**
18. **Terms and Conditions of Rental, Maintenance and Repair (if applicable). None**
19. **Terms and Conditions of Installation (if applicable). N/A**
20. **Terms and Conditions of Repair Parts indicating date of Parts List and any Discounts from list prices (if applicable). N/A**
- 20a. **Terms and Conditions for any other services (if applicable) : N/A**
21. **List of Service and Distribution Points (if applicable): N/A**
22. **List of Participating Dealers: None**
23. **Preventive Maintenance (if applicable): N/A**
24. **Special Attributes, such as environmental attributes (eg. Recycled content, energy efficiency, and or reduced pollutants). N/A**
  - b. **Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where Full details can be found . The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **DUNS: 132395232**
26. **CCR Registration: Yes**
27. **Cage # 3Q6H4**



Ashland – Hampton - Annapolis

## Line Card – Fall 2021

ITEMS in RED AVAILABLE on GSA SCHEDULE

POC: Dave Palguta, Direct 804-569-6216 / Fax 804-559-0017 / Cell 443-786-0257  
Email: [dpalguta@digitalvideogroup.com](mailto:dpalguta@digitalvideogroup.com) [www.digitalvideogroup.com](http://www.digitalvideogroup.com)

16x9 Inc.  
1 Beyond  
360 Systems

### A

Adder  
Adobe  
AJA  
AKG  
Analog Way  
Anchor  
Anton Bauer  
APC  
Apple  
APW  
Artel  
Artel Software, Inc.  
ARRI  
Audio Technica  
Autodesk  
AutoScript  
Avid  
Avocent  
AV Toolbox  
Axon  
Azden

### B

Barco  
Belden  
Black Magic Design  
Bluefish  
Bogen  
Boris FX  
Bosch-Telex  
Bright Eyes  
**Broadcast Pix**  
BSS  
BTX  
Burst  
BVS

### C

Cables To Go  
Cache A  
Caldigit  
Calrec  
Camplex  
Canon Broadcast  
Canon Consumer  
Canopus  
Cartoni  
CAT DV  
Chief Mounts  
Christie Digital  
Chyron  
Chy TV  
Cinedeck  
Chrosziel  
Cineform  
Chyron  
Clearone  
Clearcom  
**Cobalt**  
Comm Specialties  
Comprehensive  
Compix Media  
Contemporary Research  
Convergent Design  
Crispin  
Crown  
Crestron  
**Cue Script**  
Cyber Touch

### D

**Da-Lite**  
Davis & Sanford  
DBX  
Decimeter  
Dell  
Denon  
Discreet  
Digidesign  
Digital Projection

### DNF

Dolby  
Dolgin Engineering  
Doremi  
Dorrrough  
Draper  
Drobo

### E

Ear  
Editshare  
EEG  
Electrophysics  
Electrovoice  
Elemental  
Ensemble Designs  
ESE  
Euphonix  
Evertz  
EVS  
Extron

### F

Facilis Technology Inc.  
Fast Forward Video  
FEC  
Focus  
For a  
FSR  
**Fujinon Lenses**  
Furman

### G

GE Fiber  
Gefen  
Gen Arts  
Genelec  
GEPCO Cable  
Graham Patten  
**Grass Valley Group**  
GTech

## H

Haivision  
Hamlet  
Harmon  
Harmonic  
**Hitachi**  
Hive Lighting  
HOSA  
HP  
HPRC  
Huber&Suhner  
Huge Systems

## I

Ikan  
Ikegami  
Imagine Communications  
Immedia TV

## J

Jason Cases  
JB&A  
JBL  
JVC Professional

## K

Kata  
Ken-A Vision  
Kramer

## L

LaCie  
**Leader Instruments**  
Lectrosonics  
Leightronix  
LG  
LG-Pro  
Libec  
Linear Acoustics  
Link Electronics  
Listec  
Listen Technologies  
Lite Panels  
Live Stream  
**LiveU**  
Lowell  
Lynx

## M

M-Audio  
Mackie  
Manfrotto  
Marantz  
**Marshall Electronics**  
Masstech  
Middle Atlantic  
Miller  
Mohawk Cable  
MultiDyne

## N

Navitar  
NEC  
Nevion  
Newtek  
Ninja

## O

O'Connor  
Omni Mount

## P

PAG  
Panasonic  
PDR Mounts  
Peerless  
Pelican Cases  
Pesa  
Petrol  
Pinnacle Systems  
Pioneer  
Planar  
Plura  
Porta Brace  
Premier Mounts  
Prime Image

## Q

Quantum  
QTV

## R

Rane  
Raxxess  
Revolabs  
RGB Spectrum  
Rimage  
Roland  
Rokinon Lenses

## **Ross Video**

## S

Sachtler  
Samson  
Samsung  
Schneider Century Optics  
Sennheiser  
Sharp  
Shotoku  
Shure  
Sierra Video Systems  
Sigma Electronics  
Sonnet Technologies  
**Sony Electronics**  
Soundcraft  
Sound Devices  
Stewart Film screens  
Storage DNA  
Symetrix Inc.

## T

TecNec  
Tektronix  
Telecast  
**Telemetrics**  
Telescript  
**Teletream**  
Telex  
Telos  
Teradeck  
TFT  
Think Logical  
Tieline  
Tiffin  
Tightrope Media  
Tresent  
Triplite  
TV Logic  
**TV One**

## U

Utah Scientific

## V

Vaddio  
Vbrick  
Viewcast  
Viewsonic  
Vinten  
Vitec

W

Winsted  
Wheatstone  
Whirlwind  
Wooden  
Wohler

X

Xen Data

Y

Yamaha

Z

Zacuto  
Zandar  
Zee Vee  
Zeiss

*Custom Command & Control  
Systems, Streaming Solutions,  
Archive Systems & Productions  
Systems*



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Digital Video Group  
Broadcast Systems Professional References  
July 2021



## DVG BROADCAST INTEGRATED SYSTEMS

### **ACC/ Defense Media Activity, Fort Meade, MD (SEWP)**

A modular Audio over IP Router System (AoIPRS), with Studio Consoles capable of audio and control routing while interfacing with Government Furnished Equipment (GFE) embedded Broadcast Electronics AudioVault automation systems is required at DMAR and DMA-HQ. The GFE Enterprise Radio Automation System (ERAS) employs Wheatstone's proprietary WheatNet Audio over Internet Protocol (AoIP) technology. To properly interface with this existing ERAS, a Wheatstone WheatNet routing and control system, studio consoles, and associated networking and operational hardware and software are required

Robert Meade, Senior Design Engineer 301-222-6665 robert.f.meade4.civ@mail.mil

**October 2021 IN PROGRESS**

**Value: \$3.1M**

### **Intrepid Systems/US Defense Intelligence Agency**

This is a Facilis and Storage DNA based System that will provide video storage unit and disaster recovery backup archive unit with the capacity of 200Tb of data storage, for past, current and future video and multimedia requirements. Wirth the capability of increasing storage capacity with the additional storage units. Connection service to shared between a minimum of eight editing suites, utilizing a 10 gig speed network. 4.2. Provide a Media Asset Management (MAM) .AI search and hardware interface for retrieving files for assisting video producers/editors In the creation of video projects

Jerry Johnson 202-231-8391 jerry.johnson@dodiis.mil

**October 2021**

**Value: \$232K IN PROGRESS**

### **Defense Media Activity, Fort Meade, MD**

The project will upgrade the GFX Technical Infrastructure equipment at DMA HQ that will allow the existing Quality Check (QC) stations to support Ultra High Definition (UHD) video. The GFX Technical Infrastructure Equipment selected for this requirement will be items that meet or exceed the salient characteristics provided.

This project will include replacing current HD waveform monitors and broadcast video monitors with HD/12G-UHD capable equipment. A new routing system will also be included to support 12G-UHD signal distribution to these QC stations.

The project will include replacing twenty-five (25) current high definition (HD) quality control workstations with HD and 12G-UHD compatible Leader LV5600 waveform monitors and Sony PVM-X1800 broadcast quality video monitors.

A new Ross Ultrix UHD video routing switcher will be provided to route 12G-UHD signals from the existing Ross Video Ultrix UHD routing switcher – which that supports control room 3 - to the 25 quality control stations. The two routing switchers will interface via baseband 12G-UHD SDI production tieline cables. This will allow any source on the existing Ultrix router to be switched to any QC station through the new Ultrix monitoring router. A new router control system will allow the routers to be controlled as one system. Sixteen TrippLite B021-000-19-HD2 KVM pull out drawer KVM stations will also be provided.

Robert Meade, Senior Design Engineer 301-222-6665 robert.f.meade4.civ@mail.mil

**September 2021**

**Value: \$1.1M IN PROGRESS**

#### **FGS/U.S. CENTCOM**

This project is an expansion of the original system provide early 2021. The expansions adds the Expression XSTF-0001 "Xpression Studio - Flex Edition (SW Only) Which would be loaded on the XPN-4RU-12G-M8 4 Ru chassis.

- Fully Loaded Package Includes Creation & Playout Software only, Xpression Hardware or Customer supplied Hardware required
- for recommendations contact Ross Video
- Support for 1 Output Channel (fill+key) of UHD/4K or Up to 4 channels (fill+key) of 3G
- Unlimited Output Layers
- Support for up to 4 Video Input Channels
- Support for Virtual Preview Channel
- Support for Multiple Virtual Channels
- Support for SMPTE ST IP, HD-SDI or NDI---™ video I/O"

Danny Cox (AV3), Senior Design Engineer 240-633-8398 dan.cox@av3inc.com

**August 2021**

**Value: \$74.6K IN PROGRESS**

#### **Broadcast Electronics/Defense Media Activity, Fort Meade**

Digital Video Group will be integrating the AFN Audio Vault System at DMA Headquarters at Fort Meade, MD. DVG will be providing system cabling and installation services for this equipment in preparation for the installation of the Wheatstone Audio system received under a separate purchase order.

**July 2021**

**Value: \$24.2K IN PROGRESS**

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**Defense Media Activity, Fort Meade, MD**

Broadcast Studio Production System Upgrade – provided design, engineering, and commissioning for the UHD upgrade of one of the facility’s video production systems. The project consisted of four Hitachi SK-UHD4000 with Fujinon UHD lenses, four Cuescript 19” prompters and software, a Ross Carbonite Ultra production switch, a Ross 128x130 UHD routing switcher with UHD patch panels, a Ross UHD Xpression character generator, a Ross Tria+ UHD video server, Evertz reference generators, AJA KiPro Ultra 12G recorders, Leader UHD waveform monitors, Sony UHD monitors, and AJA FS4 frame synchronizers/converters. This system also provides tie line connections to the facilities 1028x1028 Utah Scientific HD router.

Robert Meade, Senior Design Engineer 301-222-6665 [robert.f.meade4.civ@mail.mil](mailto:robert.f.meade4.civ@mail.mil)

May 2021

Value: \$1.52M

**AV3 CENTCOM MacDill AFB Tampa, Florida**

Broadcast Studio Production and Postproduction System Upgrade – provided design, engineering, and commissioning for the UHD upgrade of the facility’s video production system. The system was designed to support HD and UHD production. System included two Hitachi SK-UHD4000 UHD studio cameras, Ross Cambot 600 Blackbird remote controlled PTZ system and pedestal, Ross Ultrix 2ME production switcher, Yamaha CL3 audio mixer, Chyron Character generator, Sony and TV Logic monitoring, Apantac UHD multiviewers, Analog Way scan converters, Leader waveform monitor, Evertz reference generator, Ross Ultrix 72x72 routing switcher, Clearcom Eclipse intercom, AJA frame sync and recorders, and TBC Consoles operators console. The postproduction system included four Apple Mac Pro edit workstations, a Facilis SAN, and various editing and graphics applications.

Danny Cox (AV3), Senior Design Engineer 240-633-8398 [dan.cox@av3inc.com](mailto:dan.cox@av3inc.com)

April 2021

Value: \$600K

**Tennessee Air National Guard, Knoxville, TN**

Broadcast Production System Router and Multiviewer Upgrade – provided design, engineering, and installation for the upgrade of the facility’s video, audio, and production multiviewer system. System included Grass Valley Sirius 830 routing system, frames 288x288, populated 72x72 HD video, 120x120 AES audio, 3x3MADI, 32x32 stereo analog, and 10 internal multiviewers.

Ronald Waite, TEC-U 865-336-3898 [ronald.waite.2@us.af.mil](mailto:ronald.waite.2@us.af.mil) December 2020

Value: \$236K

**Library of Congress, Washington DC**

Broadcast Television Production System Upgrade – provided design, engineering, and installation for the in-house video production system. The project was the continuation of a multi-phase upgrade to the Library’s television production system started with the installation of a HD/UHD capable video router in 2019. The system was designed to support HD signals, but was wired to support 12G-SDI UHD signals for future upgrades. System included Ross Carbonite Ultra production switcher, Xpression Live character generator, Wheatstone L8 audio mixer and eight MADI IO blades, Sony monitoring, MultiDyne video and Ethernet fiber transceivers, and TBC operator’s console.

Tom Nauer, Production Coordinator 202-707-1183 [tnau@loc.gov](mailto:tnau@loc.gov)

November 2020

Value: \$272K

**Department of Homeland Security, Washington DC**

Broadcast Insert Television Studio – provided design, engineering, and installation for single camera broadcast studio for use by senior department administration to interact with broadcast outlets. System included Hitachi Z-HD5500 camera, Miller pedestal, Cuescript prompter and talent monitors, Sony lavalier microphones, Ross Carbonite Black Solo switcher, Xpression Live character generator, Tascam audio mixer, Sony monitoring, AJA frame sync and recorders, LiveU LU600 transmission system, and IWD operator’s console.

Susanne DeSantis, Senior Project Manager 202-804-5778 [Susanne.DeSantis@GDIT.com](mailto:Susanne.DeSantis@GDIT.com)

August 2020

Value: \$164K

**Library of Congress, Washington DC**

Large Video Routing Switcher Installation – Ross Ultrix HD/4K video router populated 134x134, redundant reference system, 12G rated patch panels, system wired for 12G SDI.

Tom Nauer, Production Coordinator 202-707-1183 [tnau@loc.gov](mailto:tnau@loc.gov)

December 2018

Value: \$221K

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**DVG BROADCAST HARDWARE/SUPPORT SALES**

**ACC/U.S. DMA Fort Meade – Fort Meade, MD (SEWP)**

TLR6200-4W 4 channel AoIP Codec (12 each), TLR6200-8W 8 channel AoIP Codec (26 each), TLR6200-16W, 16 channel AoIP Codec (40 each), Gateway channel license add on (4 each) and a Cloud Codec controller.

October 2021

Value: \$850.4K

**U.S. Smithsonian Institution – Washington, DC**

Two NEC 10000 Lumen Projectors

October 2021

Value: \$29.7K

**U.S. Federal Judicial Center – Washington, DC**

Service Support Contracts for 4 different Ross Video Systems and 1 support Contract for Telestream Hardware and Software

September 2021

Value: \$44K

**U.S. Department of Transportation – Washington, DC**

Expansion of existing Live U system with the addition of a LU800-PRO-HD single camera HD Encoder, LU800-PRO2-LIC and 75GB monthly Data package

September 2021

Value: \$27K

**U.S. Navy NAVFAC – Indianhead, MD**

Winsted Security Console

September 2021

Value: \$22K

**U.S. Smithsonian Institution – Washington, DC**

Cartoni Autopod System includes the ATP620, ATP150, ATP400 and PAN04

September 2021

Value: \$47.9K

**U.S. Army Corps of Engineers – Sterling, VA**

Live U LU610-4K Rackmount encoder video transmit unit (4 each)

September 2021

Value: \$43.6K

**DODHRA CAP – Fairchild AFB, WA**

Telestream Support Contract for 1 year for software and hardware  
September 2021  
Value: 17K

**U.S. DHHS Washington – Washington, DC**

98 Inch NEC Display for Operations Center  
September 2021  
Value: 9.1K

**U.S. Army Corps of Engineers – Cascade Locks, OR**

Custom Winsted Control Room Furniture Project  
September 2021  
Value: \$105K

**Sonalysts – U.S. Air Force**

Custom Control Room Furniture  
September 2021  
Value: 23.5K

**BAE Systems – Fort Walton Beach, FL**

Cobalt rack mounted Multi Image Display Hardware  
September 2021  
Value: 18K

**Savannah River Nuclear Solutions – Aiken, GA**

Expansion of active Transcode licenses up to 64 physical cores  
September 2021  
Value: \$14.3K

**U.S. Library of Congress – Washington, DC**

Support and Maintenance Contract for existing Telestream Systems  
August 2021  
Value \$10.7K

**U.S. Embassy Bogota – Bogota, Columbia**

CueScript CSF15M Lightweight prompter system, CSPROD prompting software package, CSMAC CueiT  
mac OS License.  
August 2021  
Value: 12K

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**U.S. Library of Congress – Washington, DC**

Two Cue Script Prompting Systems one for Studio and One for Field Use, Studio system consists of the CSV2P1pL on camera prompter system, CSTM22 talent monitor, weights and riser plate. The Field System consists of the CSV2P17C on camera prompting system, field case, weights and riser plate.

August 2021

Value: \$20.7K

**City of Annapolis – Annapolis, MD**

System Consists of LiveU LU800-PRO-HD Encoder, LU10-SV-1UL04-\$K rackmount 4K HEVX Decoder Server, Anton Bauer batteries, battery mount and miscellaneous cables.

August 2021

Value: 24.7K

**U.S. Los Alamos National Laboratory – Los Alamos, NM**

System Consists of Telestream V-LS-G5 Lightspeed Server, V-XCODE Transcode Software, Vantage Analysis Software, Vantage Post Producer Software and Telestream system support.

August 2021

Value: \$57K

**Consolidated Nuclear Solutions/U.S. DOE – Aiken, GA**

Telestream system support for Hardware and software for one year.

August 2021

Value 42K

**U.S. DMA – Fort Meade, MD**

Upgrade and replace existing broadcast Audio System for Studio's using Sennheiser wireless system. Add additional iHSEKVM module to the existing system and add one additional talent monitor to the studio for their teleprompter system.

July 2021

Value 60K

**Broadcast Electronics – DMA Fort Meade, MD**

Provide integration support to install new Broadcast Electronics solution in the Tech Core of the studio.

July 2021

Value 24K

**FGS/U.S. CENTCOM, Tampa FL**

System spares for Broadcast system that was installed earlier in the year. Spares included Apanatc multi-viewer, AJA and Evertz signal conversion gear. Spares for the Ross signal processing platform and spare Facilis boards for there Storage System.

July 2021

Value \$21K

**U.S. Navy Naval Surface Warfare Center, Crane, IN**

Additional Telemetrys PT-LP-S5 Pan/Tilt Head Bundle and PS-PACK-48-160W Power supply.

July 2021

Value \$19K

**U.S. Air Force – 3<sup>rd</sup> AV Squadron Lackland AFB, TX**

Live U Support Contract for LU-600-HD and new yearly Data Contract.

July 2021

Value: \$8K

**General Dynamics at DHS Camp Springs, MD**

Yearly Support contract for Live U LU600-HD, LU10-SV-VRL0D Server. Also included is there Matrix contribution platform and yearly Data Plan with priority Service.

July 2021

Value: \$16K

**U.S. Federal Judicial Center – Washington DC**

Replacement Frames and cards for their existing system that has run EOL. Includes 15 new frames and power supplies. There was also a combination of new audio and video cards, plus video conversion modules and assorted backplanes to fill the frames.

Jul 2021

Value 39K

**Sonalysts – U.S. Air Force Beale AFB, California**

Winsted Consoles for Operations Center. Consists of 14 ESOC 60 inch Consoles, with Comfort Edge, 2 – L Shaped ESOC 68.76 Inch consoles with Comfort Edge, and 1 ESOC 48 Inch Wide Console with Comfort Edge and 19 Chairs and onsite installation by Winsted.

June 2021

Value: \$110K

**Innerspaice Architecture – U.S. Air Force Eglin AFB, FL**

Winsted Consoles for Training areas T12, T22, T15 and area W5.

June 2021

Value: \$45K

**Defense Media Activity - Riverside AFN Television**

Telestream Platinum Support Contract for AFN Systems Worldwide, Systems located at Yakota Japan, Sembach FRG, and AFN Broadcast Center.

June 2021

Value: \$179K



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**Defense Media Activity - Riverside - Hill AFB, UT**

LiveU Support Contract for Air Force Office of Public Affairs, Includes 4 LU600 Data bridge licenses, 4 LU-SLA support and software updates, 4 support and software updates Xtender, 2 Dedicated cloud based LU2000 virtual servers, and 4 50GB data plans.

May 2021

Value: \$69K

**U.S. Architect of the Capitol (AOC) Washington DC**

System Wide Upgrade of APEX Hardware in Support of US Senate and US House of Reps, includes 2 Apex 3000 chassis and assortment of APEX cards for 1 QAM Building upgrade.

May 2021

Value: \$97K

**ACC U.S. Federal Judicial Center Washington, DC (SEWP)**

Purchase of a new Utah Scientific 400 Series 2 router 288 frame populated 144x228 3G HD/SDI, 24x24 AES Audio and 4 x 4 HDMI and 4 x4 Composite analog video. A Utah SC-4E control system, SFP's, and a Utah 400 Data router 64 port bi-directional.

Sep 2020

Value: \$149K

**U.S. Federal Judicial Center Washington DC**

Hitachi Z-HD5500 HDTV Portable camera head (4), Hitachi CU-HD1300 fiber camera control unit (4), CA-HF-1300U fiber-optic cable adapter (4).

Sep 2020

Value: \$118K

**Defense Media Activity, Fort Meade, MD**

Telestream Lightspeed servers for AFN Systems Worldwide, Includes V-LS-GS-WW-SVR (6), V-LS-G5-WW-SVR (4), software upgrades and support package.

June 2020

Value: \$481K

**Encompass U.S. Air Force Whitman AFB, MO**

Winsted Consoles, consisting of 16 59" Sit Stand Consoles and 11 File Storage Cabinets.

June 2020

Value: \$64K

**Innerspace Architectures FBI Quantico, VA**

Winsted custom 338" Wide Sightline console for 4 operators and Winsted Installation.

June 2020

Value: \$57K

**Amentum Services at MCAS – Beaufort SC**

Multiple Winsted consoles, Sightline, Insite, 231" custom console, custom 53" M-View monitor support system, 22 chairs, 2 storage cabinets and Winsted installation.

Nov 2019

Value: \$114K

**Sonalysts U.S. Air Force 460<sup>th</sup> Space Wing at Buckley AFB, CO**

Winsted Consoles, consists of 21 four monitor multipurpose consoles, single operator console, 22 chairs, 1 printer stand and on-site installation by Winsted.

Oct 2019

Value: \$239K

**U.S. Department of Homeland Security (TSA) Arlington, VA**

Ross Graphite 4RU-1ME Integrated Production System, CB-1 Carbonite Black 1, 1ME panel, Ross Dashboard and Carbonite Black Menu Control PC.

Oct 2019

Value: \$46K

**Defense Media Activity, Fort Meade, MD**

Wheatstone Audio Consoles for CR1, CR2 and CR3, consists of Wheatstone Dimension three Audio Consoles (3) redundant power supplies (3), redundant CPU (3), Cisco Ethernet switch (3), redundant network cage (3), main host CPU card (3), analog I/O blades, AES I/O Blades, and Wheatnet IP-System config software.

June 2019

Value: \$407K

**DODHRA CAP – Fairchild AFB, WA**

Telestream Vantage analysis software, V-CAMERA-SW, Lightspeed V-LS-G5 Server, STIG-2, onsite training and commissioning.

Aug 2019

Value: \$48K

**U.S Federal Judicial Center Washington, DC**

Control Room 1 Wheatstone D-3T-24) Dimension Three audio console with spares, Control Room 2 Wheatstone D-3T-16IP Dimension three audio console with spares, includes an assortment of input and output blades.

Aug 2019

Value: \$252K

**U.S. Federal Judicial Center Washington DC**

Hitachi Z-HD5500 HDTV portable camera heads (4), CU-HD-1300-FP1 fiber cable transmission package (4), CU-HD1300F Camera control unit (4).

Aug 2019

Value: \$108K

**U.S. Federal Judicial Center Washington DC**

Telestream Server LSL-Stream-S4G5C2 system includes 1 year maintenance and support.

Aug 2019

Value: \$44K

**U.S. Federal Judicial Center Washington DC**

Telemetrics studio control system includes PT-HP-S5, software support, Robotic camera control panel and lens mod.

Jul 2019

Value: \$80K

**U.S. Air Force Television Center (Pentagon) Washington DC**

Grass Valley Korona k frame V-series 2M/E system switcher includes KOR-NNL200-20 control panels, keyers, I/O modules, redundant power supply, software licenses. DENSITE 3 modular distribution system was also purchased along with GVG commissioning services.

June 2019

Value: \$78K

**U.S. Federal Judicial Center Washington DC**

Ross Carbonite switchers (2) with ME2 and ME3, I/O Plus, Carbonite CB3X panel (1), and CB2S panel (1),

June 2019

Value: \$84K

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**Library of Congress Washington, DC**

Sony PXW-Z450 Camcorders (2), HDVFEL20 viewfinders (2), HDVF-L750 viewfinders (2), Anton Bauer batteries (4), memory cards, Vinten tripods, Fujinon HA18x5,5BERM-M^ HDTV lenses (2), Fujinon MS-11 Servo control kits, Sony, PWS-110RX1 network RX station and GVG Copperhead transmission units.

Aug 2019

Value: \$155K

**Library of Congress Washington DC**

Huber Suhner Fiber Optic Router 176x72, includes hot swappable AC power supplies, NIC Cards, fiber optic patch cables.

Aug 2019

Value: \$208K

**General Dynamics U.S. Dept of State Washington DC**

Planar MX46X-L displays (12) for video wall and all Planar accessories as needed

May 2019

Value: \$43K

**U.S. Army (AMVID) Pentagon Washington DC**

Telestream Vantage V-LS-G5 Lightspeed Server System includes V-AVID, V-ANLZ-SW, V-XCPCONN-SW, support, commissioning and MAC-CAP Pro (5), commissioning and service.

Sep 2018

Value: \$108K

**Copper River U.S. CMS Baltimore, MD (SEWP)**

Sony HDC1700PAC25 cameras (4), RCP1500 (4), MSU1500 (4), HDVFL750 LCD Viewfinder 7 inches (4)

Sep 2018

Value: \$276K

**General Dynamics U.S. Dept of State Washington DC**

Planar MX46X-L displays (12) for video wall and all Planar accessories as needed

Sep 2018

Value: \$62K

**U.S. Federal Judicial Center Washington, DC**

Ross Xpression studio Triple channel system, Xpression XPN-2RU-M7, Xpression Studio Flex Edition (SW Only), Xpression Project Server, and Designer

Sep 2018

Value: \$112K

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**Library of Congress Washington DC**

Grass Valley Group Copperhead quad link 3G 4K camera unit and bases station system (6).

Sep 2018

Value: \$102K

**U.S. Radio Free Asia Washington DC**

Hitachi DK-H200 cameras and Fujinon ZA17x7.6BRD lenses (3), Telemetrics Studio Bundle includes RCCP-1A, PT-LP-S5 pan tilt head system, Televator bundle EP7-600F. Cuescript CSP19L prompter system, with software, counter weights, and clock interface.

Sep 2018

Value: \$290K

**Copper River at U.S. State Department/FSI Arlington VA (SEWP)**

Multiple system upgrades to include Ross Carbonite Black Plus 2 switcher, Rokinon lenses, Black Magic cameras (3), Allen and Heath studio Audio mixer, Fujinon lenses, Prompter People teleprompters

Aug 2018

Value: \$147K

**Kizano at U.S. HUD Washington DC**

Harmonic Spectrum Media Center System to include I/O Cards, w/12x4TB drives (32TB) providing 1200hrs of capacity at 50Mb/s (8ch audio) and 8ch HD/SD MPEG-2/DV-Play/Record w/ Up/Down/Cross Conversion and Simulcast out / 200MB/s file transfer bandwidth (includes 1 spare HDD)

May 2018

Value: \$132K

**Red River White House Communications Agency (WHCA) Washington DC (SEWP)**

AVID FastServe Ingest System bundle, Fastserve expert plus with hardware coverage renewal and system commissioning.

June 2018

Value: \$184K

**Sterling Computers at NASA Goddard Space Flight center Greenbelt, MD (SEWP)**

Ross Carbonite Black switcher, Ultrix router, multiviewer, commissioning and training.

Mar 2018

Value: \$199K

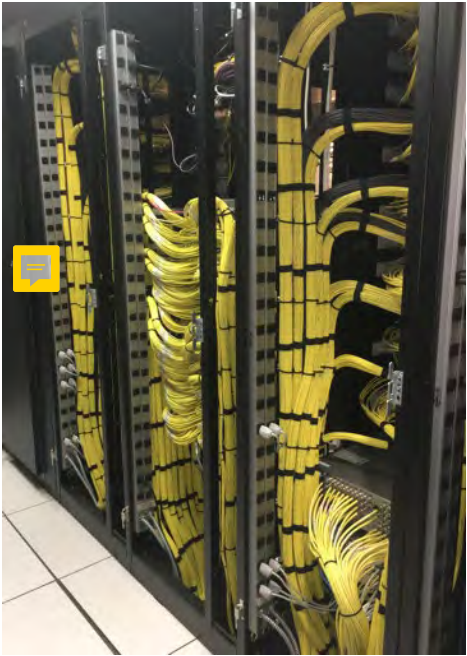
# Defense Activity - Fort Meade



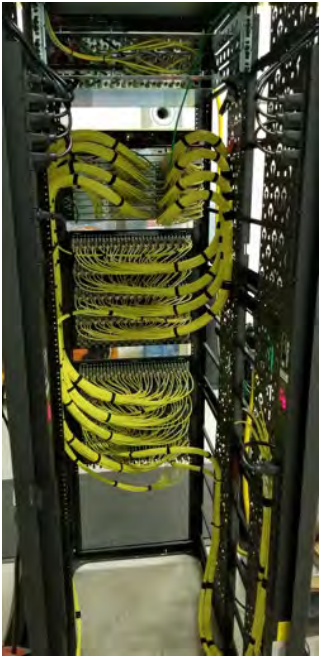
# Defense Activity - Fort Meade



**EXAMPLES OF SYSTEM WIRING**



*Maryland Public TV Router*



*Library of Congress UHD Router*



*WSLS Router*