



Digital Video Group, Inc.
8529 Meadowbridge Road, Suite 100, Mechanicsville, VA 23116
Office: 804-559-8850 Fax: 804.559.0017
www.digitalvideogroup.com

CAPABILITIES SHEET - Fall 2019

About Digital Video Group

We are a leading supplier of audio-video broadcast and production equipment in the Mid-Atlantic States. Our customers range from the Federal Government, Government Contractors, TV Stations, Production Facilities to state and local Government Agencies. Our services range from system design and consulting to installation, support and training. We can provide a complete system solution or individual components for system upgrades as needed.

Company Principal

Alex Martin - Founded DVG in 2003, and is responsible for the day to day management and operations of the company. In addition Mr Martin works closely with the leading manufacturers to facilitate the implementation of custom solutions in support of our customer needs.

DVG GSA Schedule Includes:

Broadcast Pix
Cobalt
CueScript
Fujinon
Grass Valley
Hitachi
Libec
Live U
Marshall
Ross Video
Telemetry
Telestream
TVOne
Wheatstone
Winsted
Wohler

Company Information

DUNS Number: 132-395-232
CAGE CODE: 3Q6H4
Federal ID: 81-0606512
Small Business
GSA Contract GS03F-0141W
CCR Registered
Accepts all major credit cards and purchase orders

GSA Contact Information

Dave Palguta
GSA Contract Administrator
Phone: 804-569-6216
Fax: 804-559-0017
Email: dpalguta@digitalvideogroup.com

Government Sales POC

Dave Palguta
Director of Government Sales
804-569-6216 - Direct
804-559-0017 - Fax
443-786-0257 - Cell Phone
Email: dpalguta@digitalvideogroup.com

NAICS CODES

334220
334290
334310
334410
541990

Key Employees

CEO - Alex Martin
President - William Martin

Client List - Partial

Agency for Global Media
Arc Aspicio
Department of State
DHS - CBP
DHS - FEMA
DHS - TSA
DHHS
DIA
General Dynamics
Intrepid Solutions
Library of Congress
LLNL
US Air Force
US Army
US Navy
Washington Nationals

Past Performance

Arc Aspicio (FEMA) - 138K
DIA - 53K
DHS/TSA - 46K
DMA-Fort Meade - 407K
Federal Judicial - 623K
General Dynamics - 126K
J.F. Taylor - 55K
JPRA - 52K
LLNL - 22K
Library of Congress 443K
Mecklenberg CG - 23K
Pentagon Air Force - 78K
Pentagon Army - 108K
SRS - 40K
Sonalysts 217K
State of Nebraska 88K

Participating GSA Reseller on These GSA Contracts & GSA IT Solutions

Dalite (GS25F-0119M)

Evertz (GS35F-0472J)

Sony (GS03F-045CA & GS35F-4259D)

Products and Services Available on SEWP Contract via DVG Partner



www.digitalvideogroup.com



GENERAL SERVICES ADMINISTRATION
Federal Supply Service

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create and electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage is :
GSAAdvantage.gov

Schedule 58I: Professional Audio/Video, Telemetry/Tracking, Recording/Reproducing and Signal Data Solutions.

Federal Supply Class: 5820
Contract Number: GS-03F-0141W
Contract Period: May 15, 2015-May 14, 2020

Broadcast Pix	SIN# 58-1
Cobalt	SIN# 58-1
CueScript	SIN# 58-3
DVG-Multiviewer Pkgs	SIN# 58-1
Fujinon	SIN# 58-3
Grass Valley Group	SIN# 58-3
Hitachi	SIN# 58-1
Libec	SIN# 58-3
Live U	SIN# 58-1
Marshall	SIN# 58-2
Ross Video	SIN# 58-1
Telemetrics	SIN# 58-3
Telestream	SIN# 58-1
TV One	SIN# 58-1
Wheatstone	SIN#58-4
Winsted	SIN# 58-1
Wohler Technologies	SIN# 58-4

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contractor: Digital Video Group, Inc.
8529 Meadowbridge Road, #100
Mechanicsville, VA 23116

Point of Contact: Dave Palguta
E-Mail: dpalguta@digitalvideogroup.com
Tel: 804-569-6216
Fax: 804-559-0017
WEB: www.digitalvideogroup.com

Business Size: Small

INFORMATION FOR ORDERING ACTIVITIES:

1a. Awarded SIN: 58-1 Recording and Reproducing Video and Audio, Including Spar & Repair Parts & Accessories

58-2 Monitors and Monitor/Receivers, Including Spare & Repair Parts And Accessories

58-3 Television Cameras, Color or Monochrome, Including Spare & Repair Parts, & Accessories

58-4 Audio Equipment, Including Spare & Repair Parts and Accessories

1b. Lowest Priced Item: See Price List

1c. Labor Rates and Hourly Rates: N/A

2. Maximum Order:

SIN 58-1 \$500,000.00

SIN 58-2 \$500,000.00

SIN 58-3 \$250,000.00

SIN 58-4 \$250,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery area): The 48 Contiguous States and the District of Columbia, Alaska, Hawaii and the Commonwealth of Puerto Rico.

5. Point of Production:

Broadcastpix	USA
Cobalt	USA/Canada/Taiwan
CueScript	USA/GB
Digital Video	USA
Fujinon	Japan
Grass Valley	Canada/Hungary
Hitachi	Japan
Libec	Taiwan/Japan
Marshall	Korea/USA
Live U	USA/Israel
Ross Video	Canada
Telemetrics	USA
Telestream	USA
TVOne	USA/Canada/GB/Taiwan
Wheatstone	USA
Winsted	USA/Mexico/Taiwan
Wohler	USA

6. Discounts: Prices listed are Net, discounts have been taken

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30 Days

9a. Government purchase cards are accepted at or below the micro-purchase threshold

9b. Government Credit Cards are accepted for all orders at or above the micro-purchase threshold: Government credit cards are accepted for all orders.

10. Foreign Items:

CueScript	Great Britain
Cobalt	Canada/Taiwan
Fujinon	Japan
Grass Valley	Canada
Hitachi	Japan
Libec	Taiwan/Japan
LiveU	Israel
Marshall	Republic of Korea
Ross	Canada
TV One	Canada/Great Britain
Winsted	Mexico/Taiwan

11. Time of Delivery:

- a. 30 days ARO SIN 58-1, 58-2 58-3, 58-4;**
- b. Expedited- N/A**
- c. Contact Digital Video Group, Inc. for rates for overnight and 2-day delivery of product**

12. **F.O.B. POINT:** Origin, Freight Prepaid and added to invoice.
13. **Ordering Address:** Digital Video Group, Inc.
8529 Meadowbridge Road, #100
Mechanicsville, VA 23116
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, Information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment Address:** Digital Video Group, Inc.
8529 Meadowbridge Road, #100
Mechanicsville, VA 23116
15. **Warranty:**
Should any equipment be received by a Government Agency in damaged condition, the agency must advise Digital Video Group, Inc. indicating purchase order number, serial number (if any) and the extent of the damage as well as where these items may be inspected.
16. **Export Packing Charges, if applicable:** Not within the scope of this contract, can be requested as an additional charge.
17. **Government Credit Cards** are accepted for all orders at or above the micro-purchase threshold: Government credit cards are accepted for all orders.
18. **Terms and Conditions of Rental, Maintenance and Repair (if applicable).** None
19. **Terms and Conditions of Installation (if applicable).** N/A
20. **Terms and Conditions of Repair Parts indicating date of Parts List and any Discounts from List prices if applicable.**
- 20a. **Terms and Conditions for any other services (if applicable) :** N/A
21. **List of Service and Distribution Points (if applicable):** N/A
22. **List of Participating Dealers:** None
23. **Preventive Maintenance (if applicable):** N/A
24. **Special Attributes** a. such as environmental attributes (eg. Recycled content, energy efficiency, and or reduced pollutants). N/A
b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where Full details can be found . The EIT standards can be found at: www.Section508.gov/.
25. **DUNS:** 132395232

26. SAM: CCR Registration: Yes

27. Cage # 3Q6H4



Richmond – Hampton - Chantilly

Line Card – Fall 2019

ITEMS in RED AVAILABLE on GSA SCHEDULE

POC: Dave Palguta, Direct 804-569-6216 / Fax 804-559-0017 / Cell 443-786-0257
Email: dpalguta@digitalvideogroup.com www.digitalvideogroup.com

16x9 Inc.
1 Beyond
360 Systems

A

Adder
Adobe
AJA
AKG
Analog Way
Anchor
Anton Bauer
APC
Apple
APW
Artel
Artel Software, Inc.
ARRI
Audio Technica
Autodesk
AutoScript
Avid
Avocent
AV Toolbox
Axon
Azden

B

Belden
Black Magic Design
Bluefish
Bogen
Boris FX
Bosch-Telex
Bright Eyes
Broadcast Pix
BSS
BTX
Burst
BVS

C

Cables To Go
Cache A
Caldigit
Calrec
Camplex
Canon Broadcast
Canon Consumer
Canopus
Cartoni
CAT DV
Chief Mounts
Christie Digital
Chyron
Chy TV
Cinedeck
Chrosziel
Cineform
Chyron
Clearone
Clearcom
Cobalt
Comm Specialties
Comprehensive
Compix Media
Contemporary Research
Convergent Design
Crispin
Crown
Crestron
Cue Script
Cyber Touch

D

Da-Lite
Davis & Sanford
DBX
Decimeter
Dell
Denon
Discreet
Digidesign
Digital Projection

DNF
Dolby
Dolgin Engineering
Doremi
Dorrrough
Draper
Drobo

E

Ear
Editshare
EEG
Electrophysics
Electrovoice
Elemental
Ensemble Designs
ESE
Euphonix
Evertz
EVS
EWA Marine
Extron

F

Facilis Technology Inc.
Fast Forward Video
FEC
Focus
for a
FSR
Fujinon Lenses
Furman

G

GE Fiber
Gefen
Gen Arts
Genelec
GEPCO Cable
Graham Patten
Grass Valley Group

GTech

H

Haivision
Hamlet
Harmon
Harmonic
Hitachi
Hive Lighting
HOSA
HP
HPRC
Huber&Suhner
Huge Systems

I

Ikan
Ikegami
Imagine Communications
Immedia TV

J

Jason Cases
JBL
JVC Professional

K

Kata
Ken-A Vision
Kramer

L

LaCie
Leader Instruments
Lectrosonics
Leightronix
LG
LG-Pro
Libec
Lifesize
Linear Acoustics
Link Electronics
Listec
Lite Panels
Live Stream
LiveU
Lowell
Lynx

M

M-Audio
Mackie
Manfrotto
Marantz
Marshall Electronics
Masstech
Middle Atlantic
Miller
Mohawk Cable
MultiDyne

N

Navitar
NEC
Nevion
Newtek
Ninja

O

O'Connor
Omni Mount

P

PAG
Panasonic
PDR Mounts
Peerless
Pelican Cases
Pesa
Petrol
Pinnacle Systems
Pioneer
Planar
Plura
Porta Brace
Premier Mounts
Prime Image

Q

Quantum
QTV

R

Rane
Raxxess
Revolabs
RGB Spectrum
Rimage

Roland
Rokinon Lenses
Ross Video

S

Sachtler
Samson
Samsung
Schneider Century Optics
Sennheiser
Sharp
Shotoku
Shure
Sierra Video Systems
Sigma Electronics
Sonnet Technologies
Sony Electronics
Soundcraft
Sound Devices
Stewart Film screens
Storage DNA
Symetrix Inc.

T

TecNec
Tektronix
Telecast
Telemetrics
Telescript
Teletream
Telex
Telos
Teradeck
TFT
Think Logical
Tiffin
Tightrope Media
Tresent
Triplite
TV Logic
TV One

U

Utah Scientific

V

Vaddio
Vbrick
Viewcast
Viewsonic
Vinten

Vitec

W

Winsted
Wheatstone
Whirlwind
Wooden
Wohler

X

Xen Data

Y

Yamaha

Z

Zacuto
Zandar
Zee Vee
Zeiss

*Custom Command & Control
Systems, Streaming Solutions,
Archive Systems & Productions
Systems*

Digital Video Group
Broadcast Systems Professional References
December 2018

- **Associated Press, Washington DC**
Large Video Routing Switcher Installation – GV Sirius 840 HD video router populated 350x506
Lou Pagan, Deputy Director, Technology (Washington) (202) 641 9882 lpagan@ap.org
December 2018
Value: \$350K
- **Library of Congress, Washington DC**
Large Video Routing Switcher Installation – Ross Ultrix HD/4K video router populated 134x134, redundant reference system, 12G rated patch panels, system wired for 12G SDI.
Tom Nauer, Production Coordinator 202-707-1183 tnau@loc.gov
December 2018
Value: \$221K
- **Prince William County Government, Prince William, VA**
McCoart Center Production Control Room and Council Chamber Upgrade – System renovation included Ross Carbonite Black Plus 2 M/E Switcher, Yamaha QL-5 audio mixer, Ross Xpression 2 channel character generator, Ross Ultrix 64x64 HD video router, Symetrix audio processor, various Planar display, Yamaha amplifiers and speakers
Stephen Harris, Video Engineer (703) 792-4561 sharris2@pwcgov.org
September 2018
Value \$600K
- **Maryland House of Delegates, Annapolis, MD**
Automated Production Control System – 5 Panasonic HD PTZ cameras, Ross Lightning legislative Ross Graphite Switcher/CG/Clips, 16x16 HD video router
September 2018
Value \$225K
- **Maryland Public Television, Owings Mills, MD**
Video Switcher and Audio Mixer Installation – GV 4 M/E Karrera video switcher and Calrec Artemis Lite audio mixer
Chad Hooker, Chief Engineer 410-581-4043 chooker@mpt.org
May 2018
Value: \$950K
- **Elon University, Elon, NC**
Schar Center Production Control Room and Tech Core – 5 Sony HD cameras, Ross Carbonite

Black Plus 2 M/E Switcher, Yamaha QL-5 audio mixer, Ross Xpression 2 channel character generator, Ross Ultrix 128x128 HD video router

Joe Davis, Assistant Director of Technology Design and Integration (336) 278-6610

jdavis3@elon.edu

August 2018

Value \$850K

- **Fairfax County Government, Fairfax, VA**

Video Production Vehicle Renovation - 4 Hitachi HD cameras, Ross Graphite 2 M/E Switcher/CG/Clips, Yamaha TF-1 audio mixer, Ross NK 64x64 HD video router

Greg Smalfelt, Senior Video Engineer 703-324-5929 Gregory.Smalfelt@fairfaxcounty.gov

May 2018

Value: \$400

- **SB Ballard/Norfolk State University, Norfolk, VA**

Video Production Studio and Auditorium Control Room - Ross Carbonite Black Plus 2 M/E Switcher, Studer Vista 1 audio mixer, Ross Xpression 2 channel character generator, Ross Mira clip player, Ross Ultrix 128x128 HD video router

Chuck Smith, Project Manager 757-689-5415 csmith@sbbballard.com

November 2017

Value: \$2.5M

- **High Point University, High Point, NC**

Control Room and Tech Core Upgrades - 3 Hitachi HD cameras, Ross Carbonite Black Plus 2 M/E Switcher, Yamaha QL-1 audio mixer, Ross Xpression character generator, Ross Xpression Clips player, and Ross NK 72x72 HD video router

Rob Powell, Professor 336- 972-7100 powell0@highpoint.edu

August 2017

Value: \$400K

- **Maryland Public Television, Owings Mills, MD**

Large Routing Switcher Installation – Utah Scientific Series 400 Series 2 Router 528x528 HD video, 256x256 AES audio, 64x64 RS-422, 64x64 time code, 12 control panels.

Chad Hooker, Chief Engineer 410-581-4043 chooker@mpt.org

February 2017

Value: \$950K

- **Elon University, Elon, NC**

McEwen School of Communication Two Production Control Rooms and Tech Core Upgrade - Each control room: Ross Carbonite Black Plus 2 M/E Switcher, Wheatstone S-4 audio mixer, Ross Xpression 2 channel character generator, Ross NK 128x128 HD video router, AVID Nexus data storage system

Vic Costello, Professor 336-278-5669. vcostello@elon.edu

September 2016

Value: \$1M

- **Radford University, Radford, VA**

Studio, Production Control Room, Tech Core and Post Production Upgrade - 4 Hitachi HD cameras, Ross Carbonite Black Plus 2 M/E Switcher, Yamaha QL-1 audio mixer, Ross Xpression character generator, Ross NK 72x72 HD video router, AVID ISIS data storage system

Randy McCallister, VP IT 540-831-7514 rmccalli@radford.edu

October 2016

Value: \$800K

- **Longwood University, Farmville, VA**

HD Studio and Post Production System - 3 Hitachi HD cameras, Ross Carbonite 2 M/E Switcher, Yamaha QL-1 audio mixer, Ross Xpression character generator with clips, Ross NK 72x72 HD video router, and AVID ISIS data storage system

Ryan Stouffer, Ph.D. Assistant Professor 434-395-4937 stoufferr@longwood.edu October 2015

Value: \$800K